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## LMF UNDERWRITING LEADERS CGI PRACTICE GROUP 23 NOVEMBER 2022

### **POLLING RESULTS**



#### How long have you been in the industry? UNDERWRITING **PRACTICE GROUP** 21+ Years 23/11/22 50% POLLING 6-10 Years 25% **Sponsors** 1-5 Years 13% CGI 11-20 Years 13%



**Sponsors** 

CGI

Underwriting is going through some revolutionary changes. What are your key challenges? - Data, capacity, talent, etc.?

Attracting talent

Consensus

Lack of automation

Legacy systems !!

**Time Data** 

**Process efficiency** 



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In what way is technology changing your role and the service you can provide to your clients?

**Increased expectations** 

**Risk mitigation** 

Instant connectivity.

## Accuracy and efficiency

Speed

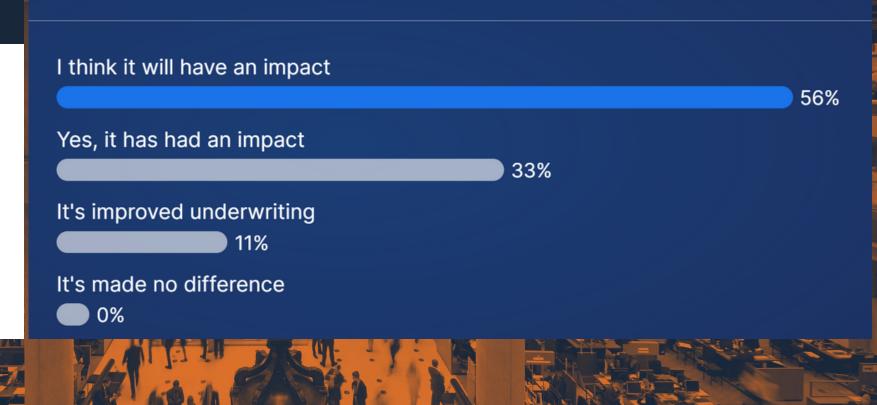
More complex

Continuity



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Has the new world of hybrid working had any material impact on your

underwriting abilities/operations or do you think it will over time?

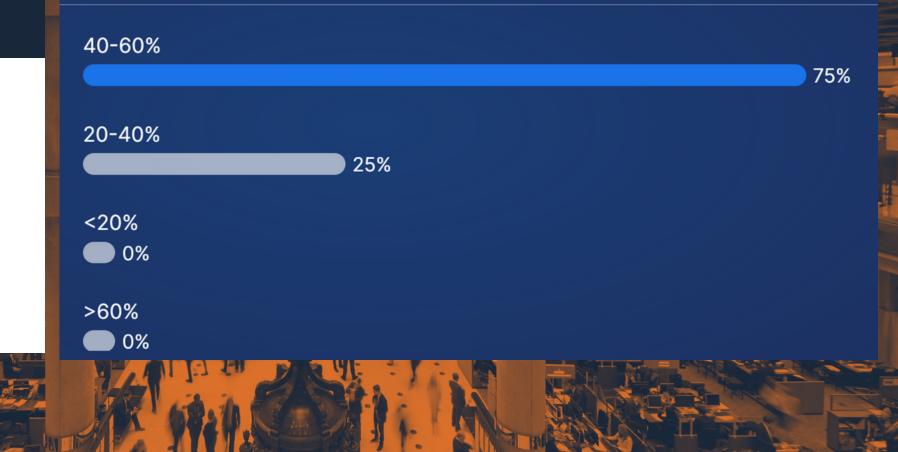


# POLLING

**Sponsors** 

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How much time, as an underwriter, do you think you spend on non-essential tasks rather than underwriting





### **POLLING Sponsors**

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Would you say email is still a key channel for receiving new and renewal business? Yes 100% No 0%



LONDON MARKET FORUMS	
UNDERWRITING PRACTICE GROUP 23/11/22	Do you feel that structured data messaging (ACORD, CDR) is more valuable that being able to quickly search documents for keywords?
	Yes, structured data provides more value.
POLLING Sponsors	50% No, a fast search tool is more useful 30%
CGI	Other 20% Unsure - what is structured data?

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